

**QUALITY ASSURANCE SURVEY**

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Did you find the purchasing experience more enjoyable or feel more at ease with Alf acting as your Buyer Advocate?

YES - WE CONTACTED ALF AFTER BECOMING UNCOMFORTABLE WITH THE OFFER WE HAD PUT ON A HOUSE, AND HE ASSURED US THAT WE COULD RESUBMIT + NEGOTIATE OUR OFFER + HE TOOK OVER OUR SIDE OF THE NEGOTIATIONS.

What do you consider were the major benefits of being represented by your own agent in the purchasing process? Please elaborate!

HAVING HAD NO EXPERIENCE IN NEGOTIATING THE PURCHASE OF A HOUSE BEFORE, THE MAJOR BENEFIT FOR US OF HAVING ALF'S REPRESENTATION WAS THE PEACE OF MIND OF KNOWING THAT HE WAS EXPERIENCED IN THIS PROCESS, WAS LOOKING OUT FOR OUR BEST INTERESTS, + WAS ABLE TO GIVE US RELEVANT AND USEFUL ADVICE.

Do you consider the services value for money?... ABSOLUTELY

Do you think you might have paid more than necessary without Alf on your side or have been less likely to succeed in the property purchase?

DEFINATELY - WE HAD INITIALLY MADE AN OFFER SEVERAL THOUSAND DOLLARS ABOVE WHAT WE ENDED UP PAYING, AND WE ALMOST CERTAINLY WOULD HAVE GOTTEN COLD FEET AND ENDED UP PULLING OUT.

How could the services of Buyer Representation be improved or expanded to benefit you?

ALF'S SERVICES WERE FANTASTIC AND WITHOUT FAULT

Would you recommend ADELAIDE BUYER AGENT property services to others? .....

WE WOULD, AND WE HAVE

Any other comments! I CAN'T EXPRESS JUST HOW GRATEFUL WE ARE TO ALF. THE NEGOTIATION OF A BETTER PURCHASE PRICE WAS FANTASTIC, AND THE PEACE OF MIND WE GOT FROM KNOWING THAT EVERYTHING WAS BEING DONE PROPERLY CANNOT BE DESCRIBED.

NOTE: YOUR CO-OPERATION IN THIS SURVEY AND ITS PROMPT RETURN WOULD BE MUCH APPRECIATED. THANK YOU!